




CareersWanted

In association with 

CII Announcement

The CII's recent announcement that it has been granted permission by the Privy Council to award the new title of Chartered Financial Planner has given rise to much debate in financial planning circles.

I have talked to many advisers over recent weeks and whilst most agree that the award is a further step towards financial planning being recognised as a profession, some feel that the minimum examination requirements are too onerous. Perhaps the biggest concern of all is that the new title might become confused with the existing Certified Financial Planner^{CM} licence.

Employers will always look favourably on potential recruits who already hold, or are well on their way to gaining an advanced qualification such as the AFPC, CFP^{CM} licence or Chartered Financial Planner status. These titles demonstrate the candidate's commitment to their chosen career and send out the right signals to prospective clients.

Where advisers deal with clients who simply want ad-hoc advice, the Certified Financial Planner^{CM} licence might not be the most appropriate qualification to attain. However, for those whose clients require ongoing advice on all aspects of their finances, probably on a fee basis, it is likely to continue to be the qualification of choice. The main reason for this is that it helps advisers to present their holistic advice in a practical and cohesive manner, something that the examination based qualifications do not currently deliver.

The Privy Council's decision is a further endorsement of the emerging financial planning profession and it is now up to advisers and employers alike to decide which combination of qualifications is most relevant to their clients.

Justina Williams, e-volve consulting

A COMPLIMENTARY SERVICE AVAILABLE TO IFP MEMBERS ONLY - THE OPPORTUNITY TO POST DETAILS CONCERNING HELP OR CAREERS WANTED.

Experienced Appointments Manager

Ideal Candidate Profile:

- A financial professional who wishes to increase their market share at minimum cost and with maximum potential earnings benefit.
- Has a crystal clear understanding of their own ideal client profile.
- Is willing and able to allocate one complete working day each fortnight or, more frequently, to attending prearranged business meetings.
- The individual must be either CFP or working towards CFP qualifications or equivalent.
- A financial professional whose peer group consider that the individual is one with whom it is a pleasure to do business with.

To submit an advertisement for 'Careers Wanted' send details (no more than 75 words) plus a contact email address to ifpjournal@financialplanning.org.uk
 Important note: the IFP is offering this service to Members as a form of 'post box' only. Publication of details within the Financial Planner is not an endorsement by the IFP and candidate details have not been verified in advance. The Institute reserves the right to not publish information submitted for publication.



Justina Williams has worked in Financial Services and Financial Services recruitment for over eight years. She set up e-volve in February 2004 to offer a high quality recruitment service to both the business and the individual.

Based in the heart of London's City, e-volve is very well connected and new business partners are gained through referrals, networking and headhunting.

Justina is the lead consultant responsible for managing relationships, and with two Certified Financial Planner licensees as co-directors of e-volve, there is a clear understanding of the financial planning profession.

A team of qualified and

experienced researchers assist Justina with finding the best people.

e-volve treat their clients as partners and their candidates as individuals. The business is designed to help financial planning practices get the best from their personnel and for financial planners to get the best from their careers.

e-volve aims to build long-standing professional relationships, where they are seen as a trustworthy sounding board and the preferred choice.

If you are a financial planner or financial planning business and would like to find out how e-volve's services could help you, please visit www.e-volve-consulting.co.uk or contact Justina Williams, T: 020 7232 2225, E: justina.williams@e-volveconsulting.co.uk

Email: ifpjournal@financialplanning.org.uk quoting reference: AM/WIN05

Administrator

London IFA linked to a large international stockbroker requires an enthusiastic/bright administrator. The role involves administration support, processing business, liaising with clients, assisting with production of reports/ RW letters, maintaining client records, producing valuations/illustrations.

An excellent opportunity for a proactive/confident individual able to work on own initiative.

Email Sally on sallyt@syndaxi.co.uk